

7<sup>th</sup> October 2022

Dear Pride and Quantum dealer,

We wish to inform you that due to ongoing manufacturing cost increases coupled with the significant weakening of the AUD v USD, we are left with no alternative but to increase our wholesale pricing. This includes all pricing, special pricing, quoted pricing or other by 8% across all Pride and Quantum categories sold in Australia.

This increase will be effective as of November 7, 2022.

We continue to make every effort to maintain the industry leading continuity of supply, pricing and support to you, our valued Pride and Quantum dealer.

We thank you for your understanding and ongoing support. Should you have any queries or concerns, please don't hesitate to contact us.

Yours sincerely,



Matt Herbert  
Director Sales & Marketing  
Pride Mobility Products Australia / New Zealand