

08th July 2021

Dear Pride/Quantum Providers,

We have recently seen substantial increased costs in international shipping, electrical componentry, foams, materials, wood and general cost increases across the board. To date we have absorbed these additional costs, whilst working with our supply chain to achieve the best outcome and maintain continuous reliable supply to you.

Unfortunately, we are now forced to increase our product pricing effective 9th of August 2021 to reflect these additional costs.

We have reviewed each product on a line to line basis to minimise increases and are pleased to advise that we have in fact been able to make some price reductions in relation to spare parts.

Please see attached our new wholesale pricelists for both Pride and Quantum, effective 9th of August 2021.

Please note, for clarity, for each product listed we have shown the upcharge separately that will be applied to that product. This upcharge applies to standard wholesale prices and also to any agreed special pricing.

We thank you for your understanding and support, and would recommend raising retail pricing by the same amount where possible.

Should you have any queries please do not hesitate to contact us.

Yours Sincerely,



Matthew Herbert
Director Sales & Marketing